Local Market Update for February 2021

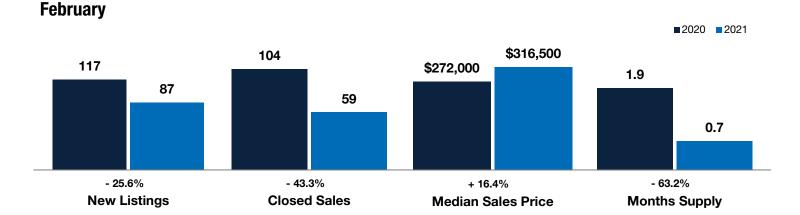
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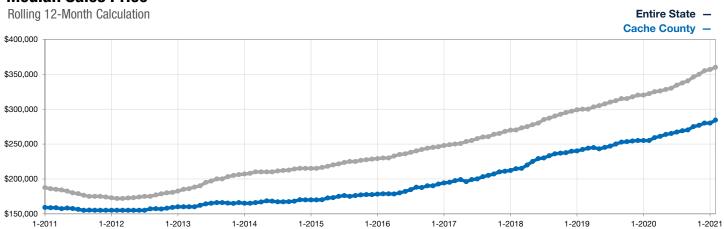
Cache County

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	117	87	- 25.6%	266	160	- 39.8%
Pending Sales	130	85	- 34.6%	257	153	- 40.5%
Closed Sales	104	59	- 43.3%	216	135	- 37.5%
Median Sales Price*	\$272,000	\$316,500	+ 16.4%	\$269,000	\$318,000	+ 18.2%
Average Sales Price*	\$271,818	\$347,064	+ 27.7%	\$270,249	\$344,963	+ 27.6%
Percent of Original List Price Received*	96.8%	100.4%	+ 3.7%	96.5%	100.7%	+ 4.4%
Days on Market Until Sale	54	25	- 53.7%	52	27	- 48.1%
Inventory of Homes for Sale	277	100	- 63.9%			
Months Supply of Inventory	1.9	0.7	- 63.2%			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.