

Local Market Update for December 2019

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

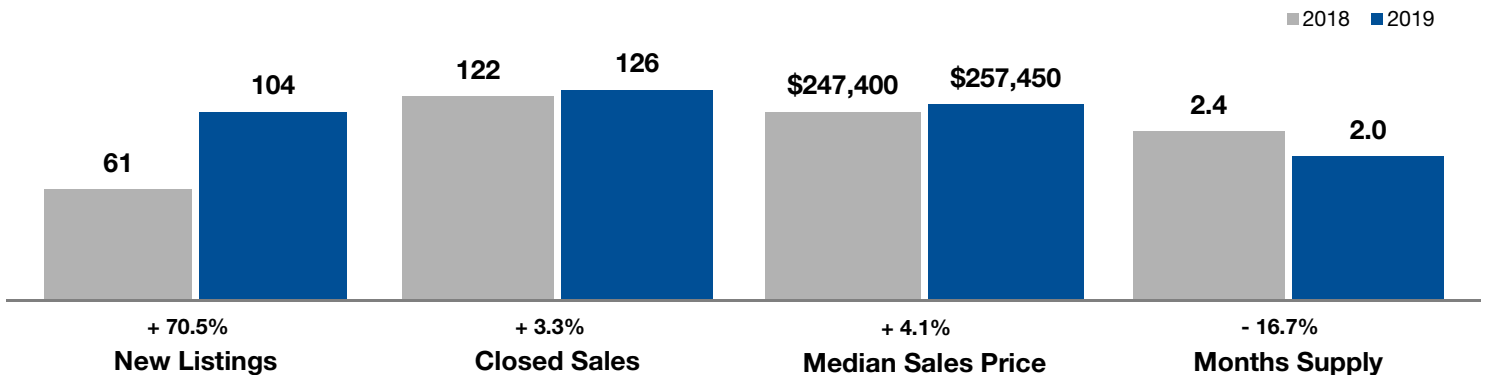


Cache County

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change
New Listings	61	104	+ 70.5%	2,013	2,066	+ 2.6%
Pending Sales	82	100	+ 22.0%	1,558	1,648	+ 5.8%
Closed Sales	122	126	+ 3.3%	1,568	1,605	+ 2.4%
Median Sales Price*	\$247,400	\$257,450	+ 4.1%	\$239,550	\$254,900	+ 6.4%
Average Sales Price*	\$270,206	\$275,871	+ 2.1%	\$260,169	\$274,250	+ 5.4%
Percent of Original List Price Received*	95.6%	96.7%	+ 1.2%	97.6%	97.8%	+ 0.2%
Days on Market Until Sale	51	50	- 2.0%	38	40	+ 5.3%
Inventory of Homes for Sale	310	279	- 10.0%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

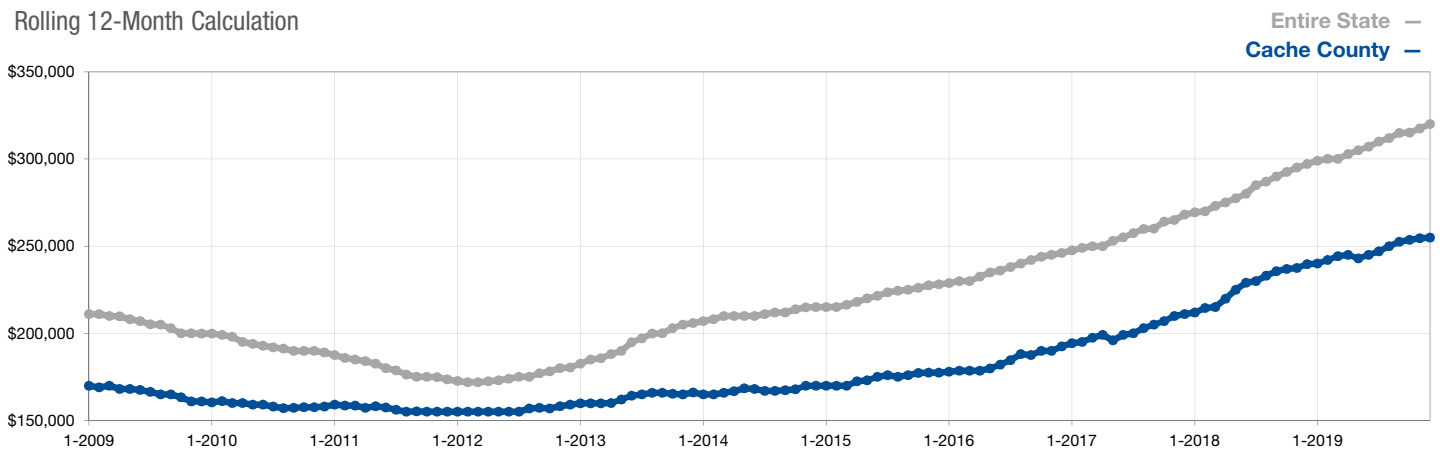
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.