

# Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



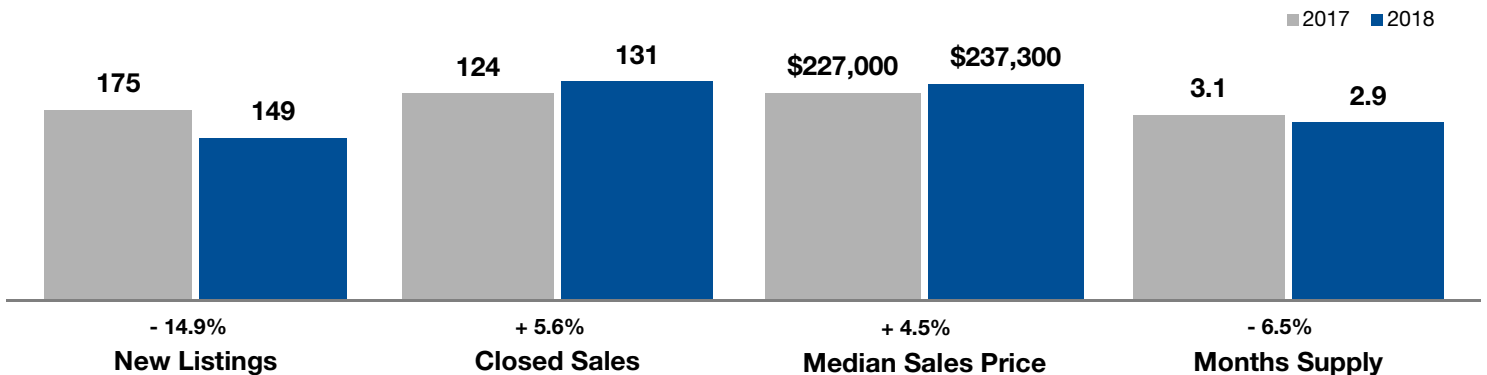
Utah Association  
of REALTORS®

## Cache County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	175	149	- 14.9%	1,692	1,843	+ 8.9%
Pending Sales	128	106	- 17.2%	1,323	1,370	+ 3.6%
Closed Sales	124	131	+ 5.6%	1,271	1,332	+ 4.8%
Median Sales Price*	\$227,000	\$237,300	+ 4.5%	\$208,000	\$238,000	+ 14.4%
Average Sales Price*	\$248,970	\$279,428	+ 12.2%	\$226,922	\$259,312	+ 14.3%
Percent of Original List Price Received*	96.5%	96.8%	+ 0.3%	97.8%	97.8%	0.0%
Days on Market Until Sale	42	44	+ 4.8%	39	37	- 5.1%
Inventory of Homes for Sale	383	377	- 1.6%	--	--	--
Months Supply of Inventory	3.1	2.9	- 6.5%	--	--	--

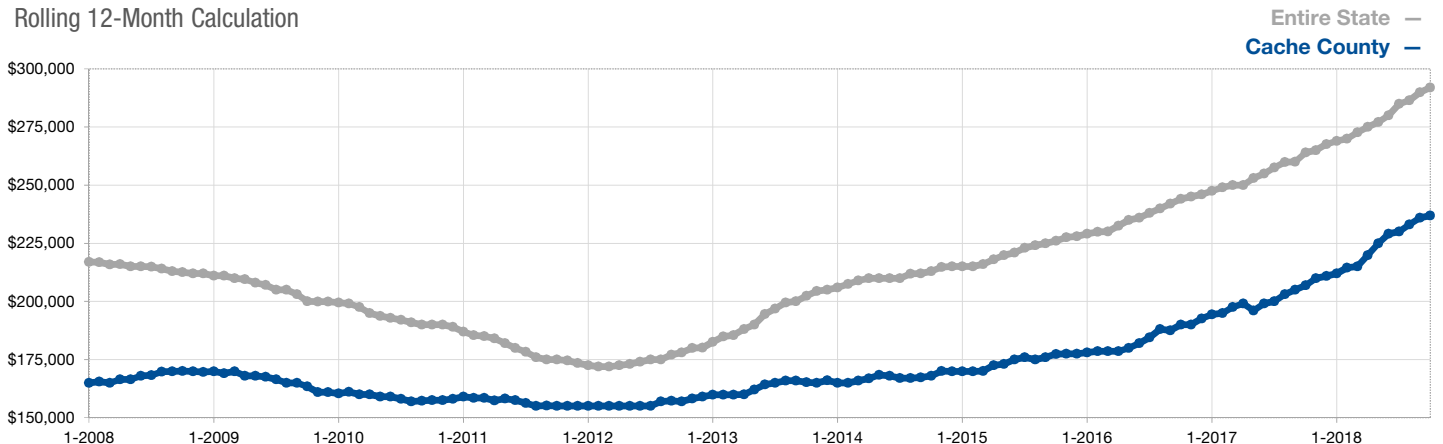
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.