

# Local Market Update for December 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



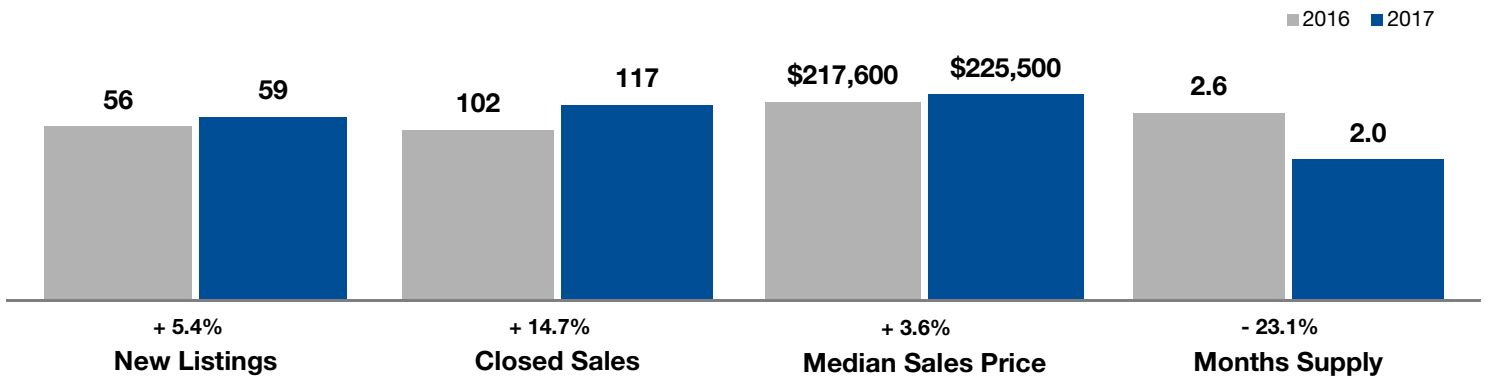
Utah Association  
of REALTORS®

## Cache County

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
New Listings	56	59	+ 5.4%	2,041	1,841	- 9.8%
Pending Sales	77	66	- 14.3%	1,609	1,498	- 6.9%
Closed Sales	102	117	+ 14.7%	1,614	1,506	- 6.7%
Median Sales Price*	\$217,600	\$225,500	+ 3.6%	\$192,550	\$210,450	+ 9.3%
Average Sales Price*	\$242,130	\$238,633	- 1.4%	\$214,453	\$229,951	+ 7.2%
Percent of Original List Price Received*	95.7%	95.8%	+ 0.1%	97.2%	97.6%	+ 0.4%
Days on Market Until Sale	59	46	- 22.0%	49	40	- 18.4%
Inventory of Homes for Sale	355	248	- 30.1%	--	--	--
Months Supply of Inventory	2.6	2.0	- 23.1%	--	--	--

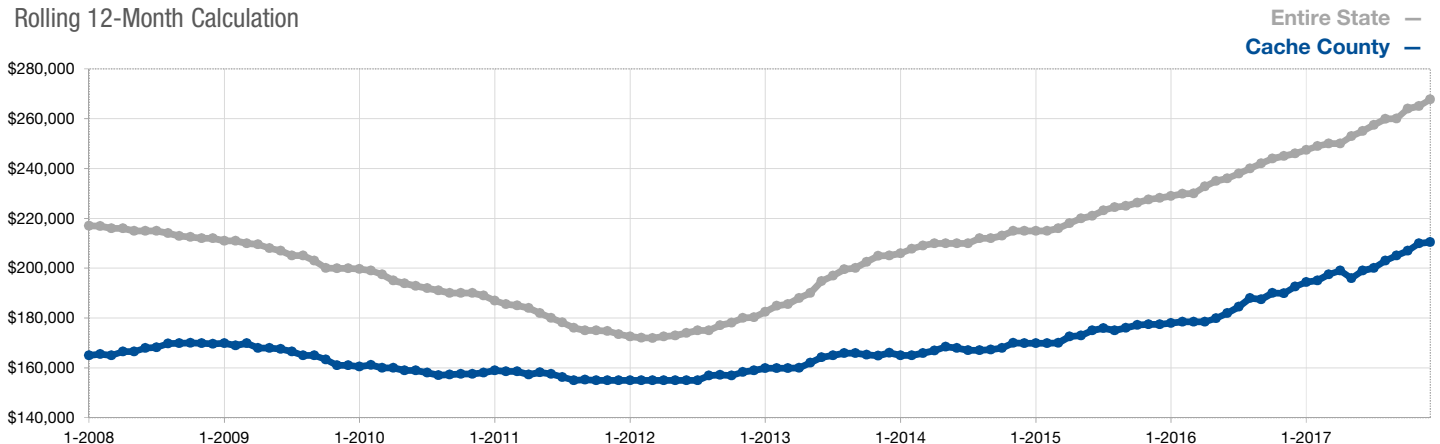
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.