

Local Market Update for November 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



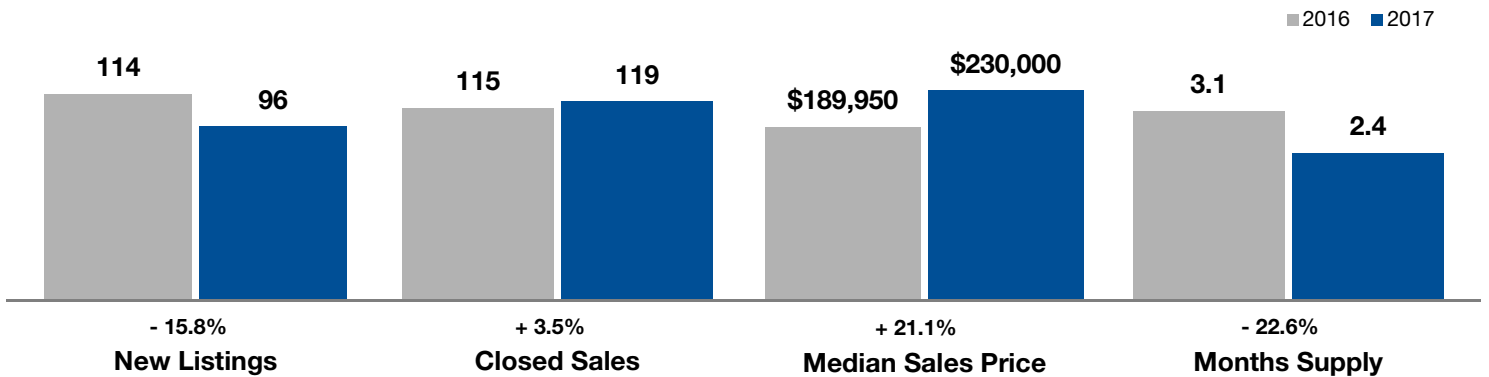
Utah Association
of REALTORS®

Cache County

Key Metrics	November			Year to Date		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
New Listings	114	96	- 15.8%	1,985	1,776	- 10.5%
Pending Sales	101	110	+ 8.9%	1,532	1,432	- 6.5%
Closed Sales	115	119	+ 3.5%	1,512	1,387	- 8.3%
Median Sales Price*	\$189,950	\$230,000	+ 21.1%	\$190,750	\$209,900	+ 10.0%
Average Sales Price*	\$215,887	\$252,934	+ 17.2%	\$212,586	\$229,140	+ 7.8%
Percent of Original List Price Received*	96.5%	96.9%	+ 0.4%	97.3%	97.8%	+ 0.5%
Days on Market Until Sale	50	41	- 18.0%	48	39	- 18.8%
Inventory of Homes for Sale	419	305	- 27.2%	--	--	--
Months Supply of Inventory	3.1	2.4	- 22.6%	--	--	--

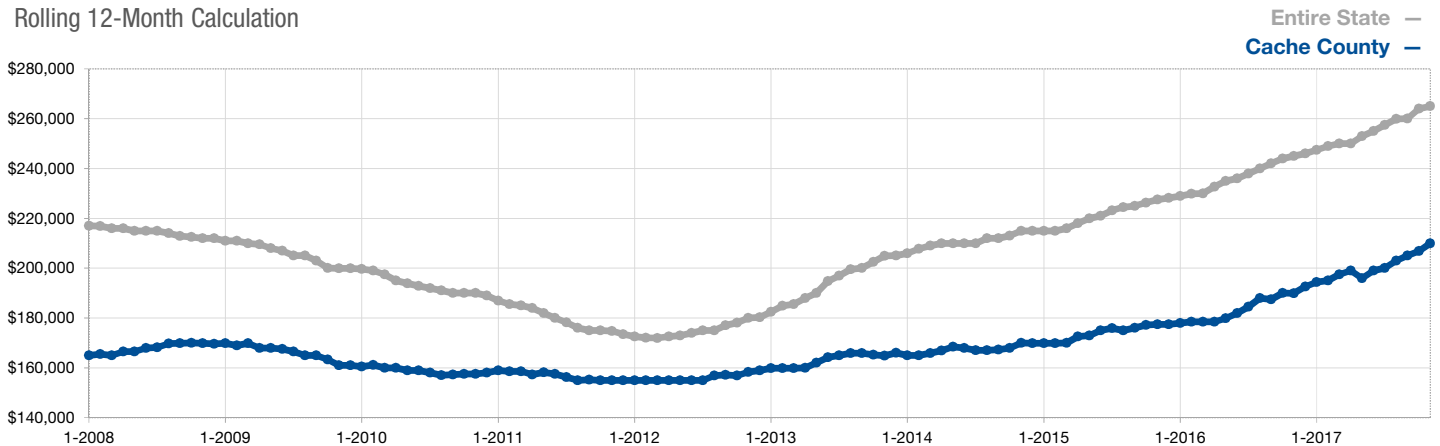
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.