Local Market Update for September 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

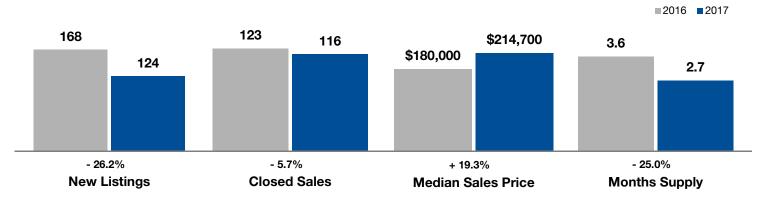


Cache County

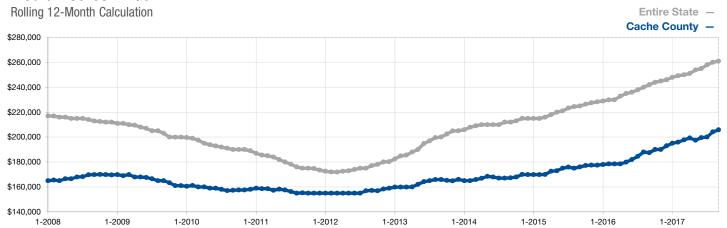
| | September | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 9-2016 | Thru 9-2017 | Percent Change |
| New Listings | 168 | 124 | - 26.2% | 1,739 | 1,504 | - 13.5% |
| Pending Sales | 124 | 115 | - 7.3% | 1,314 | 1,193 | - 9.2% |
| Closed Sales | 123 | 116 | - 5.7% | 1,244 | 1,140 | - 8.4% |
| Median Sales Price* | \$180,000 | \$214,700 | + 19.3% | \$189,900 | \$205,800 | + 8.4% |
| Average Sales Price* | \$203,260 | \$224,081 | + 10.2% | \$211,932 | \$224,260 | + 5.8% |
| Percent of Original List Price Received* | 97.9% | 97.6% | - 0.3% | 97.5% | 98.0% | + 0.5% |
| Days on Market Until Sale | 42 | 39 | - 7.1% | 49 | 39 | - 20.4% |
| Inventory of Homes for Sale | 481 | 330 | - 31.4% | | | |
| Months Supply of Inventory | 3.6 | 2.7 | - 25.0% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.