

# Local Market Update for December 2018

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

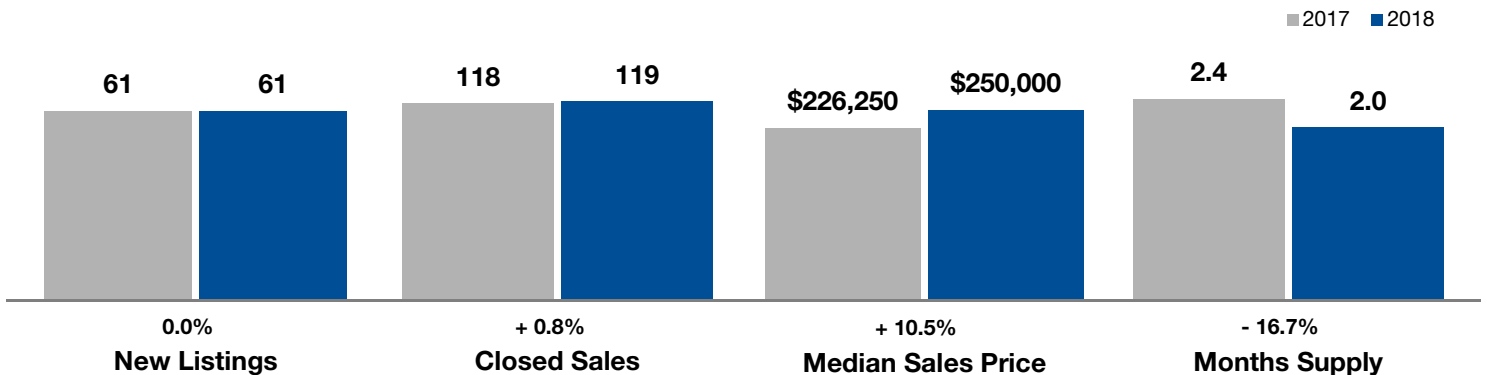


## Cache County

Key Metrics	December			Year to Date		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	61	61	0.0%	1,850	2,013	+ 8.8%
Pending Sales	66	84	+ 27.3%	1,497	1,566	+ 4.6%
Closed Sales	118	119	+ 0.8%	1,510	1,563	+ 3.5%
Median Sales Price*	\$226,250	\$250,000	+ 10.5%	\$210,950	\$239,800	+ 13.7%
Average Sales Price*	\$238,898	\$271,392	+ 13.6%	\$229,995	\$260,247	+ 13.2%
Percent of Original List Price Received*	95.9%	95.7%	- 0.2%	97.6%	97.6%	0.0%
Days on Market Until Sale	46	52	+ 13.0%	40	38	- 5.0%
Inventory of Homes for Sale	296	266	- 10.1%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

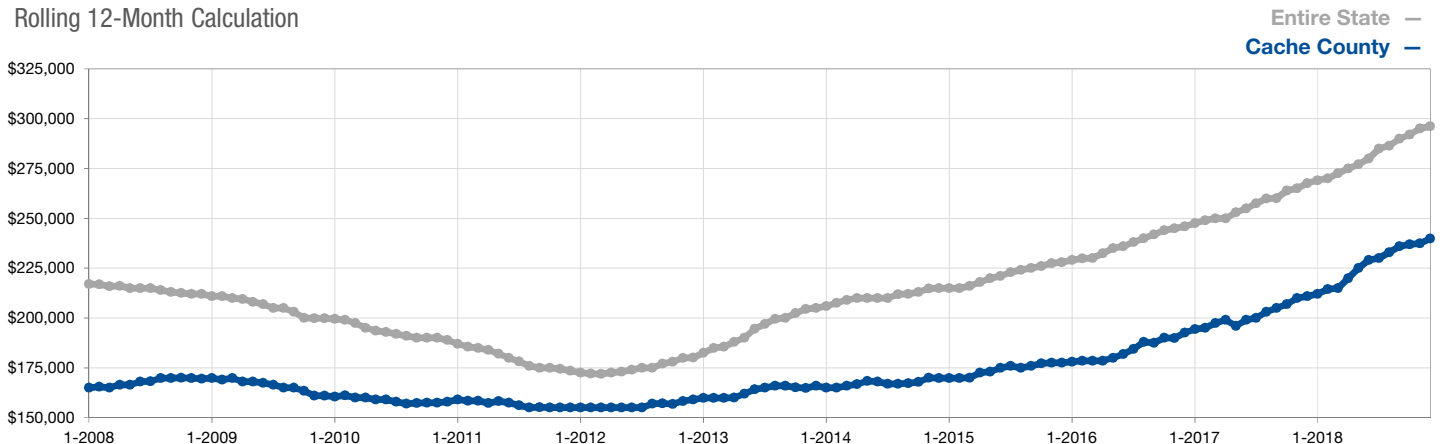
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.