

Local Market Update for November 2018

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



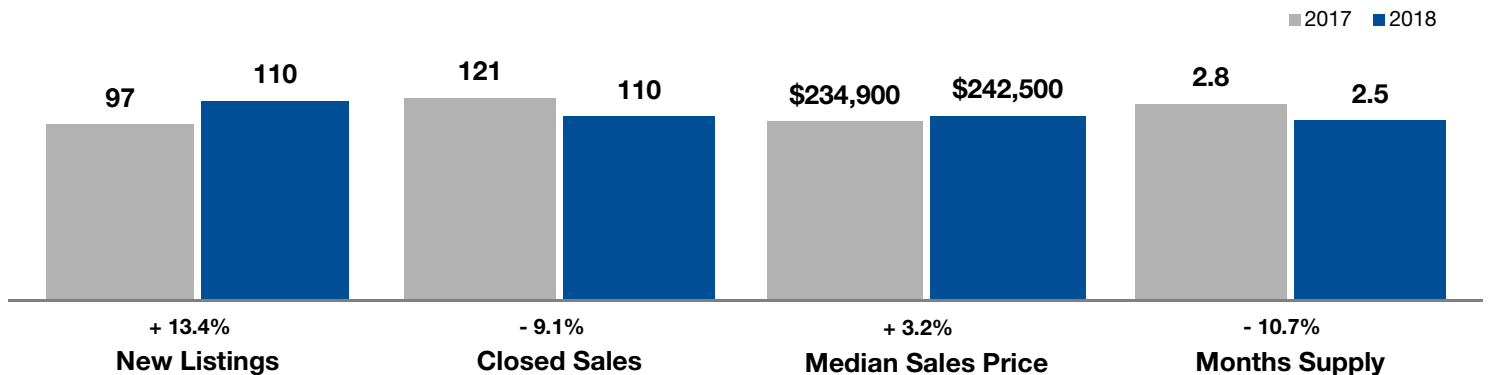
Utah Association
of REALTORS®

Cache County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	Thru 11-2017	Thru 11-2018	Percent Change
New Listings	97	110	+ 13.4%	1,789	1,952	+ 9.1%
Pending Sales	108	109	+ 0.9%	1,431	1,482	+ 3.6%
Closed Sales	121	110	- 9.1%	1,392	1,443	+ 3.7%
Median Sales Price*	\$234,900	\$242,500	+ 3.2%	\$210,000	\$239,000	+ 13.8%
Average Sales Price*	\$253,588	\$260,768	+ 2.8%	\$229,240	\$259,382	+ 13.1%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	97.7%	97.7%	0.0%
Days on Market Until Sale	41	39	- 4.9%	40	37	- 7.5%
Inventory of Homes for Sale	349	328	- 6.0%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

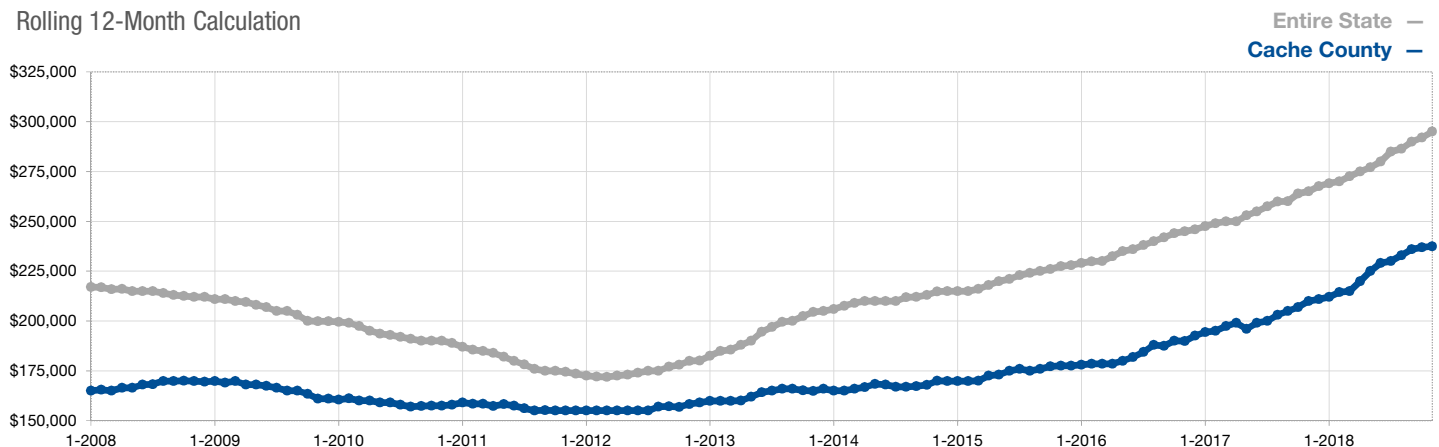
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.